



**2022**  
**ENTRY FORM**  
**SUSTAINED SUCCESS**

Awarding Ideas That Work®

As marketers, we drive change for our businesses and the world in which we live. Since 1968, Effie has championed the value of effective marketing as the fuel for meaningful business & organizational growth.

When preparing your entry, keep in mind that Effie is open to all forms of effectiveness - the determining criteria for measuring effectiveness considers the level of challenge of your objectives and the significance of the results achieved against those objectives. It is the entrant's role to make a compelling case to the jury about the effectiveness of their case. Tell the jury how you inspired change, built your brand and grew your business.

All responses are input individually in the [Entry Portal](#). Teams may use this document to facilitate collaboration among team members & partner companies.

## TOP TIPS FROM THE JURY

### BE CLEAR, CONCISE, COMPELLING & HONEST.

Judges evaluate 6-10 cases in a session – shorter, well-written entries stand out.

### CONTEXT IS KEY

Judges typically do not work in your category & may not know your brand. Provide judges with the context to understand the degree of difficulty for your challenge & the significance of your results. Limit industry jargon & define all terms.

### SPEAK TO THE SUSTAINED SUCCESS CATEGORY

Cases submitted in the Sustained Success category must have a common objective in both strategy and creative executions; with a continuation of core executional elements that demonstrate effectiveness over time. Answer all questions for the initial year and describe how/why change occurred over time. Be sure your stated goal & results align.

### TELL A STORY

Write your entry with your audience, Effie Judges, in mind. Judges are looking for an engaging, well-written story that links each section of the form together. Judges will be evaluating your work with a critical eye – address questions you suspect they will have.

### REVIEW

Ask colleagues who do not work on the brand to review the entry. Ask what questions they have – what was unclear? Where did the case fall flat? Ask a strong proofreader to review the entry.

## REQUIREMENTS

### ELIGIBILITY

Data presented must be isolated to Serbia & work and results must date back at minimum to December 31, 2018. Entries must include work and results from the current competition year: 1/1/21-12/31/21. Do not include results after 12/31/21. **Exception:** If work ended in January 2022, you may include work/results from that period for review by the judges. Review all Eligibility rules in the [Entry Kit](#).

### AGENCY BLIND

Do not include agency names (Creative, PR, Media) in the written case, creative examples, or sources. **Research Companies should be cited by name.**

### CHARTS & GRAPHS

Entrants are encouraged to display data via charts & graphs within the limits allotted in each question. To insert charts & graphs in your responses in the [Entry Portal](#), save each chart/graph individually as a .jpg image (700-900 pixels wide or tall recommended).

### PICTURES / SCREENGRABS

Do not include any images, including creative work, screen grabs, or social media engagement, in your written responses. **Exception:** Scoring Section 3 provides an upload field for one key visual to depict how you brought your idea to life.

### EXTERNAL WEBSITES

Do not direct judges to visit external websites – the judges can only review the content provided in your written entry and creative examples.

### SOURCES

All data included in the entry form must reference a specific, verifiable source.



# CREATIVE REQUIREMENTS

Creative work is scored as part of Scoring Section 3: Bringing the Idea to Life, which includes Question 3 and the Investment Overview. Because judges are required to read the written case before reviewing the creative work, the reel should focus on creative examples or other materials created to bring the idea to life internally or externally. The reel is not meant to be a video version of the written case. Review detailed guidance & specs in the [Entry Kit](#).

## CREATIVE REEL

At minimum, 70% of the reel must be examples of the integral creative work that your audience experienced, or other materials created to bring the idea to life internally or externally. You must include work from the initial year (either the year your case started or prior to 12/31/2018), at least one interim year, and the current competition year. Label work with the year it ran. No results or competitor logos/creative work may be included.

## CREATIVE IMAGES

Creative images are an opportunity to highlight your creative work via still images.

# RESOURCES & QUESTIONS

## ENTRY KIT

Review all rules, regulations, and category definitions. [Download here](#).

## EFFECTIVE ENTRY GUIDE

Each year, judges provide advice for the next year's entrants. Review tips from judges on each scoring section, creative examples, and overall tips on presenting your case. [Download here](#).

## CASE STUDY SAMPLES

A selection of past winning entries are made complimentary for entrants. While there is no one formula for presenting a winning case, entrants are encouraged to review these cases for inspiration. [Access here](#).

# ENTRY FORM

All questions are required, and responses will be seen by judges. Responses must be uploaded to the [Entry Portal](#).

In addition to the materials reviewed by judges, entrants are required to provide additional information in the [Entry Portal](#) before they can submit. These items include credits, publicity materials, permissions, and background data for research/database purposes. These materials help Effie fulfill our non-profit educational mission and promote our finalists/winners. Thank you for your support.

Please ensure you give yourself plenty of time to fulfill these requirements in advance of your intended Entry Deadline. These materials are outlined at the end of this document for easy reference.

## ENTRY DETAILS

<p><b>EFFIE ENTRY CATEGORY</b></p> <p>Review category definitions <a href="#">here</a>.</p>
<p><b>BRAND NAME</b></p> <p>Note: The parent company will be listed in the Client Company field of the online Entry Portal credits area so should not be listed here. Please list the specific brand name here.</p>
<p><b>ENTRY TITLE</b></p> <p>List your Entry Title (1-8 words). The Entry Title will be used in publicity materials if the case is a winner or finalist. The brand name is always publicly recognized with the entry title, so it is not required to include the brand name here.</p>
<p><b>DATES EFFORT RAN</b></p> <p>List the start/end dates of the effort, even if it goes beyond the Effie eligibility period, to give the judges a full understanding of the span of the work.</p> <p>Efforts that are ongoing and have no specific end date should leave the end date blank in the Entry Portal.</p>
<p><b>REGIONAL CLASSIFICATION</b></p> <p>Select all that apply.</p>
<p><b>INDUSTRY SECTOR</b></p> <p>Classify your brand by one of the available industry sectors.</p>
<p><b>INDUSTRY/CATEGORY SITUATION</b></p> <p>Select one.</p>

Sustained Success: Products, Services, or Non-Profit

MM/DD/YY – MM/DD/YY

Local / Regional/ National / Multinational / Non-English

Alcoholic Beverages / Automotive / Beauty & Fragrance / Business & Office Supplies / Cannabis (Recreational) / Delivery Services / Education, Training & Jobs / Electronic Games / Electronics / Entertainment, News, Sports & The Arts / Fashion, Accessories & Jewelry / Financial Services & Banking / Food & Beverages (Non-Alcoholic) / Government & Public Services / Health & Wellness / Health Care / Hobbies, Leisure & Recreation / Home Furnishings & Appliances / Household Supplies / Industrial, Building & Agricultural / Insurance / Internet & Telecom / Non-Profit / Personal Care / Pet Care / Pharmaceuticals / Professional Services / Retail Stores & Online Marketplaces / Software Services & Platforms / Transportation / Tobacco/ Travel, Tourism & Restaurants / Other

Growing / Flat / In Decline

## EXECUTIVE SUMMARY

Give the judges an understanding of the case they are about to read by providing a brief summary for each of the items below. A one-sentence summary is recommended for each line.

(Maximum per line: 20 words.)

The Challenge:

The Insight:

The Idea:

Bringing the Idea to Life:

The Results:

Specific to the Effie category you are entering, why is this case worthy of an award for marketing effectiveness?

Because Effie has no predetermined definition of effectiveness, it is your job to propose why this case is effective in this entry category: why the metrics presented are important for your brand and business/organization.

If you are entering this effort into multiple categories, your response to this question is required to be different for each category entered. See category definitions [here](#).

*(Maximum: 100 words)*

Provide answer.

## SECTION 1: CHALLENGE, CONTEXT & OBJECTIVES

### 23.3% OF TOTAL SCORE

This section provides the judges with the background to your challenge & objectives. In this section, judges evaluate whether they have the necessary context about your industry category, competitors, and brand to understand your entry and the degree of challenge represented by your objectives. Judges will assess the case for both suitability and ambition within the framework of the challenge. Weight will be given to the degree of difficulty and whether the entrant has provided the context to evaluate the case's effectiveness in this section. Be thorough and provide context for judges unfamiliar with your industry to understand the scope of your effort.

Throughout the Sustained Success entry form, answer all questions for the initial year and describe how/why change occurred over time

1A. Before your effort began, what was the state of the brand's business and the marketplace/category in which it competes? What was the strategic challenge that stemmed from this business situation? How did it change over time?

Provide context on the degree of difficulty of this challenge and detail the business need the effort was meant to address.

Explain characteristics or trends in the market (e.g. government regulations, size of market, societal trends, weather/environmental situations, etc.) at the beginning and over time. Provide context about your brand and business situation, including main competitor spend, position in market, category benchmarks, etc. What were the barriers you were tasked to overcome?

**Reminder:** Judges may not be familiar with your brand's industry. This context is critical for judges to understand your degree of difficulty.

*(Maximum: 425 words; 3 charts/graphs)*

Provide answer.

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1B. Define the target audience(s) you were trying to reach. Why is this audience important to your brand and the growth of your brand's business? Did your audience change over time? If so, describe how and why.

Describe your audience(s) using demographics, culture, media behaviors, etc. Explain if your target was a current audience, a new audience, or both. What perceptions or behaviors are you trying to affect or change?

**Commerce & Shopper Cases:** Be sure to highlight the shopper's motivations, mindset, behaviors, and shopper occasion.

*(Maximum: 200 words; 3 charts/graphs)*

Provide answer.

1C. What were your measurable objectives? What were the Key Performance Indicators (KPIs) against your objectives? How did they change over time? Provide specific numbers/percentages for each objective and prior year benchmarks wherever possible.

Effie is open to all types of objectives: Business, Behavioral, Perceptual/Attitudinal. It is the entrant's responsibility to explain why their particular objectives are important to the business/organization and challenging to achieve. Judges will expect to see context, including prior year benchmarks where possible, around the goal set – why are these goals challenging? If relevant to your case, explain how these goals relate back to the overall brand or organization's strategy and objectives.

**Commerce & Shopper Cases:** Include Category/Retailer Growth objectives if applicable.

## RESPONSE FORMAT

The **Entry Portal** matches the response format outlined below. You will be provided space to set-up your objectives and share any overarching explanation to your objectives & KPIs (maximum of 100 words; 3 charts/graphs). Then, you will list out each objective individually and select the type of objective. For each objective, you may provide context, including category background and/or prior year benchmarks, for why the objectives were important for the brand and growth of the business.

- Only one objective is required. Your first objective should be your primary campaign objective, then you may list up to three supporting objectives. Entrants are not expected to use all fields.
  - On average, winning campaigns had 3.6 objectives in the 2019 Effie Report. **See the detailed report here.**
- You may have more than one objective of the same type.
- Unsure which Objective Type to select? **View guidance here.**

Provide your objectives overview here. Maximum of 100 words, 3 charts/graphs.

**OBJECTIVE #1 – PRIMARY OBJECTIVE**

*(Required)*

**Objective Type**

*(Select One)*

Awareness / Consideration / Purchase / Loyalty / Advocacy

**List Objective**

*(Maximum: 25 words)*

**Context**

*(Optional. Maximum: 50 words; 3 charts/graphs)*

**OBJECTIVE #2 – SUPPORTING OBJECTIVE**

*(Optional)*

**Objective Type**

*(Select One)*

Awareness / Consideration / Purchase / Loyalty / Advocacy

**List Objective**

*(Maximum: 25 words)*

**Context**

*(Optional. Maximum: 50 words; 3 charts/graphs)*

**OBJECTIVE #3 – SUPPORTING OBJECTIVE**

*(Optional)*

**Objective Type**

*(Select One)*

Awareness / Consideration / Purchase / Loyalty / Advocacy

**List Objective**

*(Maximum: 25 words)*

**Context**

*(Optional. Maximum: 50 words; 3 charts/graphs)*

**OBJECTIVE #4 – SUPPORTING OBJECTIVE**

*(Optional)*

**Objective Type**

*(Select One)*

Awareness / Consideration / Purchase / Loyalty / Advocacy

**List Objective**

*(Maximum: 25 words)*

**Context**

*(Optional. Maximum: 50 words; 3 charts/graphs)*

## DATA SOURCES: SECTION 1

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.

**Recommended Format:** Use footnotes in your responses above and list each source numerically below. We recommend each source include the following information: Source of Data/Research, Type of Data/Research, Dates Covered.

Do not include agency names in the source of research – list the company as Agency, Media Agency, PR Agency, etc. Judges encourage third-party data where available. Judges are not permitted to visit external websites. If citing a website, please list out the website name, article name (if applicable), and any other relevant citation information.

Provide sources of data included in your responses to Section 1.

## SECTION 2: INSIGHTS & STRATEGIC IDEA

### 23.3% OF TOTAL SCORE

This section prompts you to explain your strategic process and thinking to the judges. Your idea should be borne from these unique insights. Judges will evaluate how inventive and effective the idea and strategy are in meeting the challenge.

Throughout the Sustained Success entry form, answer all questions for the initial year and describe how/why change occurred over time.

2A. State the insight that led to your big idea. Explain the thinking that led you to your insight.

Some insights come from research, data, and analytics. Others come from inspiration. Describe yours here.

Include how your audience's behaviors and attitudes, your research and/or business situation led to the unique insights that would lead to the brand's success and how those insights informed your strategic idea.

Describe how your thinking built towards your strategy, including details of the strategy that made it a winning one. Describe your strategic unlock or breakthrough and how this influenced the idea you were briefing for.

**Note:** Keep in mind, an insight is not merely a fact or observation based on research; it is the strategic insight, unique to your brand and audience, that was leveraged to help meet your objectives. Your insight may be a consumer insight, a channel insight, marketplace insight, etc.

*(Maximum: 200 words; 3 charts/graphs)*

Provide answer.

2B. State your strategic big idea.

What was the core idea that drove your effort and led to the breakthrough results? What was at the very heart of the success of this case? The big idea is not the execution or tagline.



(Maximum: 20 words)

Provide answer.

## DATA SOURCES: SECTION 2

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.

**Recommended Format:** Use footnotes in your responses above and list each source numerically below. We recommend each source include the following information: Source of Data/Research, Type of Data/Research, Dates Covered.

Do not include agency names in the source of research – list the company as Agency, Media Agency, PR Agency, etc. Judges encourage third-party data where available. Judges are not permitted to visit external websites. If citing a website, please list out the website name, article name (if applicable), and any other relevant citation information.

Provide sources of data included in your responses to Section 2.

## SECTION 3: BRINGING THE IDEA TO LIFE

### 23.3% OF TOTAL SCORE

This section relates to how and where you brought your idea to life – this might include one or more of the following: brand experience, communications, packaging, a piece of technology, a product extension, a retail space (in-store or stand alone), a promotion or media sponsorship or partnership, an operation change, a loyalty program, a partnership, etc. Whatever it was you created to solve the business/organizational challenge/opportunity you were facing.

Judges are looking to understand why you chose to do what you did and how it related to your strategy and audience. Judges will provide their score for this section based on this rationale, the additional information you provide in the Investment Overview, and the creative output and/or other materials you created to bring the idea to life internally or externally as presented in the reel and accompanying images. Please provide visuals of every key touchpoint in your activity. Between the creative examples and your response to this question, the judges should have a clear understanding of how you brought the idea to life and how the creative elements and/or other materials you created worked together to achieve your objectives.

Throughout the Sustained Success entry form, answer all questions for the initial year and describe how/why change occurred over time.

3. How did you bring the idea to life and sustain it over time? Explain your idea and your overall marketing strategy as borne from the insights and strategic challenge described earlier. Describe the customer experience, media ecosystem and/or communications plan. How did you optimize and adapt the strategy?

If applicable, elaborate on your communications strategy, including the rationale behind your key channel choices. Why were your channel choices and media strategy right for your specific audience and idea? Why did you choose certain channels and not others? Your explanation below must include which specific channels were considered integral to your strategy and why. Throughout your response, address any changes made over time.

As part of your response, provide context on any integral marketing components that were active in the effort, e.g. couponing, CRM/loyalty programs, giveaways/sampling, leveraging distribution, pricing changes, etc.

**Note:** Your response to Question 3 should complement the creative examples, as shown in the reel and images, and the information provided in the Investment Overview.

(Maximum: 600 words; 3 charts/graphs)

Provide answer.

## KEY VISUAL

You have the option to upload a single image to accompany your explanation in this section. It may be a key visual, media plan, a flowchart, storyboard, etc. The image must be jpg/jpeg/png.

For internal review purposes, we recommend copying the image here.

When uploading the image into the [Entry Portal](#), please ensure you upload a high-res version of the image, to ensure all text is legible.

## DATA SOURCES: SECTION 3

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.

**Recommended Format:** Use footnotes in your responses above and list each source numerically below. We recommend each source include the following information: Source of Data/Research, Type of Data/Research, Dates Covered.

Do not include agency names in the source of research – list the company as Agency, Media Agency, PR Agency, etc. Judges encourage third-party data where available. Judges are not permitted to visit external websites. If citing a website, please list out the website name, article name (if applicable), and any other relevant citation information.

Provide sources of data included in your responses to Section 3.

# SECTION 4: RESULTS

## 30% OF TOTAL SCORE

This section relates to your results. Be sure to provide context (category/prior year) and explain the significance of your results as it relates to your brand's business/organization/cause. You will need to provide a result corresponding to each objective listed in your response to question 1C – objectives will appear above your response to question 4A in the Entry Portal.

Effie has no predetermined definition of effectiveness; it is your job to prove why this case is effective: why the metrics presented are important for your brand and business/organization within the context of the submitted category.

Throughout the Sustained Success entry form, answer all questions for the initial year and describe how/why change occurred over time.

4A. Over the time period, how do you know it worked?

Explain, with category and prior year context, why these results are significant for the brand's business. Tie together the story of how your work drove the results. Prove the results are significant using category, competitive, prior year, and brand context. Why were these metrics important to the brand?

Results must relate to your specific audience, objectives, and KPIs. When providing engagement/social metrics, detail what these meant for the brand and business/organization.

### RESPONSE FORMAT

You have up to 300 words and 3 charts/graphs to set up your results. Then, for each objective provided in Question 1C, you are required to provide a corresponding result. Provide context to prove the importance of these results for the brand.

If you have additional results to report beyond the objectives set-up in Question 1C, you may also list those results in the designated space below.

### ELIGIBILITY REMINDERS

Failing to follow eligibility rules will result in disqualification.

- **Sustained Success Requirement:** Entrants must include results from the **initial year** (December 31, 2018 or earlier), at least one **interim year**, and the **current competition year** (1/1/21-12/31/21). If presenting more than three years of success, provide results here for the full spectrum of years presented in the case and the creative examples. All results must be isolated to the Serbia.
- Provide a clear time frame for all data shown – either within your response or via the sources box.
- **Special Circumstance:** If your effort ended in January 2022, you may include results from that period for review by the judges.
- It is critical to provide sources for all results provided.

You may use this space to set-up your results section – max 300 words, 3 charts/graphs.

### RESULT #1 – PRIMARY RESULT

*(Required – Corresponds to Objective #1 listed in 1C)*

**List Objective #1 from Question 1C**

**List Result**

*(Maximum: 25 words)*

**Context**

*(Optional. Maximum: 100 words; 3 charts/graphs)*

For reference, we encourage you to list Objective #1 from Question 1C here. The entry portal will do this for you automatically.

### RESULT #2 – SUPPORTING RESULT

*(Corresponds to Objective #2 listed in Question 1C, if applicable)*

<b>List Objective #2 from Question 1C</b>	
<b>List Result</b> <i>(Maximum: 25 words)</i>	
<b>Context</b> <i>(Optional. Maximum: 100 words; 3 charts/graphs)</i>	

**RESULT #3 – SUPPORTING RESULT**  
*(Corresponds to Objective #3 listed in Question 1C, if applicable)*

<b>List Objective #3 from Question 1C</b>	
<b>List Result</b> <i>(Maximum: 25 words)</i>	
<b>Context</b> <i>(Optional. Maximum: 100 words; 3 charts/graphs)</i>	

**RESULT #4 – SUPPORTING RESULT**  
*(Corresponds to Objective #4 listed in Question 1C, if applicable)*

<b>List Supporting Objective #3 from Question 1C</b>	
<b>List Result</b> <i>(Maximum: 25 words)</i>	
<b>Context</b> <i>(Optional. Maximum: 100 words; 3 charts/graphs)</i>	

**ADDITIONAL RESULTS**

You may use the below space to provide additional results achieved that you did not have had an initial objective for. Max 250 words, 3 charts/graphs. This space may only be used for additional results beyond those that align with your listed objectives. It is not required to provide additional results & you may leave this field blank.

List additional results here (if applicable).

4B. Marketing rarely works in isolation. Outside of your effort, what else in the marketplace could have affected the results of this case – positive or negative – over the time period?

This is your opportunity to address what else was going on to convince judges of the impact of your case by addressing these factors. You are encouraged to use this space to address the significance or insignificance of other factors on the results achieved by your effort.

Select factors from the chart and explain the influence of these factors in the space provided. The chart provided is a sampling of marketplace activities, but your response is not limited to these factors. We recognize that attribution can be difficult; however, we're inviting you to provide the broader picture here in making the case for your effectiveness.

**Reminder:** Judges are industry executives and expect entrants to address any other factors here. Use this space to prove to the judges that your marketing effort led to the results outlined above and eliminate other factors. Judges discourage entrants from responding "No Other Factors".

(Maximum: 200 words; 3 charts/graphs)

<b>Business Events</b> <i>(e.g. changes in supply chain, government regulations)</i>	<b>Societal or Economic Events</b> <i>(e.g. changes in economic, political, social factors)</i>
<b>Internal Company Events</b> <i>(e.g. change in ownership, internal dynamics, etc.)</i>	<b>Public Relations</b>
<b>Natural Events</b> <i>(e.g. weather, natural phenomenon, etc.)</i>	<b>No Other Factors</b>
<b>Other marketing for the brand, running at the same time as this effort</b>	<b>Other</b> _____

Provide answer.

#### DATA SOURCES: SECTION 4

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.

**Recommended Format:** Use footnotes in your responses above and list each source numerically below. We recommend each source include the following information: Source of Data/Research, Type of Data/Research, Dates Covered.

Do not include agency names in the source of research – list the company as Agency, Media Agency, PR Agency, etc. Judges encourage third-party data where available. Judges are not permitted to visit external websites. If citing a website, please list out the website name, article name (if applicable), and any other relevant citation information.

Provide sources of data included in your responses to Section 4.

# INVESTMENT OVERVIEW

The Investment Overview is reviewed as part of Section 3: Bringing the Idea to Life, along with your response to Question 3 and your creative work, as presented in the Reel and Images. These elements together account for 23.3% of your score.

The Investment Overview, like the rest of the entry form, is completed in the Entry Portal. The questions below are visuals to share with your team to gather data. If you'd like to share your responses with your team prior to answering in the online entry area, we suggest highlighting your selected responses on the following pages.

## PAID MEDIA EXPENDITURES

Select paid media expenditures (purchased and donated), not including agency fees or production costs, for the effort described in this entry. You are required to elaborate to provide context around this budget range. For example, if your budget has changed significantly, how this range compares to your competitors, etc. If there were no paid media expenditures, please select *up to 25.000,00 EUR* and elaborate below.

You must provide the budget for A) the initial year started, B) one interim year, C) the current competition year.

Indicate the percent change for your budget for each year represented compared to the prior year. (e.g. 2% increase, same, etc.) If not known or not applicable, indicate this.

Indicate the Size of your media budget using the following budget ranges:

Up to 25.000,00 EUR	Up to 25 000,00 EUR
25.000,00 EUR – 50.000,00 EUR	25.000,00 EUR – 50.000,00 EUR
50.000,00 EUR – 100.000,00 EUR	50.000,00 EUR – 100.000,00 EUR
Over 100.000,00 EUR	Over 100.000,00 EUR
Not Applicable	

	INITIAL YEAR	INTERIM YEAR	CURRENT COMPETITION YEAR
<b>PAID MEDIA EXPENDITURES</b> <i>Example: 25 000 – 100 000 eur</i>			
<b>PERCENT CHANGE FROM PREVIOUS YEAR</b> <i>Example: Approx. 5% increase</i>			

Compared to other competitors in this category, this budget is:	Less
	About the Same
	More
	Not Applicable (Elaboration Required)

Compared to prior year spend on the brand overall, the brand's overall budget this year is:	Less
	About the Same
	More
	Not Applicable (Elaboration Required)

### **MEDIA BUDGET ELABORATION**

Provide judges with the context to understand your budget.

What was the balance of paid, earned, owned and shared media? What was your distribution strategy? Did you outperform your media buy? This is an opportunity to provide further context surrounding your budget so judges have a clear understanding and do not question the information provided above.

In addition to providing context around your budget, if you selected Not Applicable to either of the previous two questions, explain why you selected Not Applicable.

*(Maximum: 100 words)*

Provide answer.

### **PRODUCTION & OTHER NON-MEDIA EXPENDITURES**

Select an average annual budget range for the key assets you developed to bring your idea to life. This should include hard pre and post productions costs, talent (influencer or celebrity fees) and any activation costs.

Up to 25.000,00 EUR

25.000,00 EUR – 50.000,00 EUR

50.000,00 EUR – 100.000,00 EUR

Over 100.000,00 EUR

Not Applicable

Not Available / Unknown

### **PRODUCTION & OTHER NON-MEDIA EXPENDITURES ELABORATION**

Provide judges with the context to understand the selection outlined above. This is an opportunity to provide further context surrounding your budget, so judges have a clear understanding and do not question the information provided above.

*(Maximum: 100 words)*

Provide answer.

## OWNED MEDIA

Elaborate on owned media (digital or physical company-owned real estate), that acted as communication channels for case content. Owned media examples may include a corporate website, social media platforms, packaging, a branded store, fleet of buses, etc.

If owned media platforms were selected on the Touchpoints chart, judges will expect to see an explanation of those platforms in your response. Similarly, any owned media described here must also be selected in the touchpoints chart.

*(Maximum: 100 words)*

Provide answer.

## SPONSORSHIP AND MEDIA PARTNERSHIPS

Select the types of sponsorships /media partnerships used in your case. Choose all that apply.

Then, provide additional context regarding these sponsorships and media partnerships, including timing.

*(Maximum: 100 words)*

Product Placement – Occasional	Product Placement – Ongoing	Sponsorship – On Site	Sponsorship – Live Activation
Sponsorship – Talent or Influencer	Unique Opportunity	Not Applicable	

Provide elaboration.

## DATA SOURCES: INVESTMENT OVERVIEW

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.

**Recommended Format:** Use footnotes in your responses above and list each source numerically below. We recommend each source include the following information: Source of Data/Research, Type of Data/Research, Dates Covered.

Do not include agency names in the source of research – list the company as Agency, Media Agency, PR Agency, etc. Judges encourage third-party data where available. Judges are not permitted to visit external websites. If citing a website, please list out the website name, article name (if applicable), and any other relevant citation information.

Provide sources of data included in your responses in the Investment Overview.

## ALL TOUCHPOINTS AS PART OF YOUR EFFORT

Indicate below all communication touch points used in this case and the % of the total budget that was used for each communications touch point, which should equal 100% for each year.



You must provide information for A) the **initial year** your case started (initial year is either the year case started or at least 3 competition years ago-prior to 12/31/18), B) **1 interim year**, and C), the **current competition year** (1/21-12/21).

Within your response to Question 3, explain which touchpoints from the below list were integral to reaching your audience and why.

	<b>INITIAL YEAR</b> [Insert Year Here]	<b>INTERIM YEAR</b> [Insert Year Here]	<b>CURRENT COMPETITION YEAR</b> [Insert Year Here]
Branded Content – Editorial			
Branded Content – Product Placement			
Cinema			
Contests			
Digital Mktg. – Affiliate			
Digital Mktg. – Audio Ads			
Digital Mktg. – Content Promotion			
Digital Mktg. – Display Ads			
Digital Mktg. – Email/Chatbots/Text/Messaging			
Digital Mktg. – Gaming			
Digital Mktg. – Influencers			
Digital Mktg. – Location based			
Digital Mktg. – Long Video (3+ min.)			
Digital Mktg. – Marketplace Ads			
Digital Mktg. – Mobile			
Digital Mktg. – Product Placement			
Digital Mktg. – Programmatic Display Ads			
Digital Mktg. - Programmatic Video Ads			
Digital Mktg. - SEM			
Digital Mktg. - SEO			
Digital Mktg. – Short Video (:15-3 min.)			
Digital Mktg. – Social Organic			
Digital Mktg. – Social Paid			
Digital Mktg. – Video Ads			
Direct Mail			
Events			

Health Offices / Point of Care			
Interactive / Website / Apps			
Internal/In-Office Marketing			
Loyalty Programs			
OOH – Billboards			
OOH – Other Outdoor			
OOH - Transportation			
Packaging & Product Design			
Print – Custom Publication			
Print - Magazine			
Print - Newspaper			
Public Relations			
Radio			
Retail Experience: Digital			
Retail Experience: In Store			
Sales Promotion, Couponing & Distribution			
Sampling/Trial			
Spokesperson			
Sponsorships – Entertainment			
Sponsorships – Sports			
Sponsorships – Unique Opportunity			
Street Mktg.			
Trade Shows, Trade Communications, Professional Engagement			
TV			
User Generated Content & Reviews			
Other:			

## MAIN TOUCHPOINTS

From the list outlined above, select the three most integral communications touchpoints for your effort. List in order of most integral to least integral.

### MAIN TOUCHPOINT #1

*(Select one of the touchpoints from the chart above.)*

### MAIN TOUCHPOINT #2

*(Select one of the touchpoints from the chart above or Not Applicable.)*

### MAIN TOUCHPOINT #3

*(Select one of the touchpoints from the chart above or Not Applicable.)*

## SOCIAL MEDIA PLATFORMS

Select all social media platforms utilized in your effort from the list below.

Blog (Tumblr, Medium, etc.)	Instagram	Reddit	Twitter
Discord	LinkedIn	Snapchat	WeChat
Facebook	Pandora	Spotify	WhatsApp
Flickr	Pinterest	TikTok	YouTube
Not Applicable	Other:		



# Additional Requirements

In addition to the written entry form & creative examples, additional data is required in the [Entry Portal](#). These materials support Effie's mission of leading, inspiring & championing the practice and practitioners of marketing effectiveness.

This following pages outline the additional information you will be required to provide in the [Entry Portal](#) in order to submit your entry. Teams can use this document to collect information from team members while preparing your entry. Please ensure you provide yourself time to input these datapoints in the [Entry Portal](#) in advance of your intended entry deadline.

## JUDGING MATERIALS

The following materials will be reviewed by the judges. You can use the below as a checklist to ensure these are completed in the [Entry Portal](#).

- ENTRY FORM**  
*Written responses to individual questions are answered through the [Entry Portal](#) – the final version will be downloadable as a PDF.*
- INVESTMENT OVERVIEW (part of the Entry Form)**  
*A visual provided at end of entry form template linked above – to also be completed in the [Entry Portal](#).*
- CREATIVE REEL**  
*Upload one creative reel (.mp4) which will also be used for publicity purposes if the entry becomes a finalist or winner.*
- CREATIVE MATERIALS PRESENTED IN YOUR CREATIVE REEL**  
*Along with your Creative Reel, you will be asked to select all touchpoints (from the Touchpoints chart in the Investment Overview) that are shown in your creative reel.*
- IMAGES OF CREATIVE WORK**  
*Upload 2-6 images (.jpg) of creative work that ran in the marketplace. These image files will also be used for publicity purposes if the entry becomes a finalist or winner.*

# PUBLICITY MATERIALS

All materials provided in this section should be submitted with publication purposes in mind. Do not include any confidential information in the public case summary or statement of effectiveness.

## 90 WORD PUBLIC CASE SUMMARY

Provide a snapshot of the effectiveness of your case. The summary should be written as though it will be judged. Using at least three complete sentences, summarize the case and its goal. Indicate objectives and how the evidence of results directly relates to those objectives (concrete numbers or percentages vs. general terms like "record sales" or "big success"). Think of the case summary as a long tweet, mini-case, or an elevator speech.

The case summary will be published in the Effie Winners Journal and [Case Database](#). It may also be used for promotional purposes and should not contain any confidential information.

*(Maximum: 90 words)*

Provide answer.

## STATEMENT OF EFFECTIVENESS

Please provide a short statement on the effectiveness of your case.

The intention of this statement is to provide a better understanding of why your work was worthy of either finalist status or an award. It is an opportunity to showcase the success of your effort. You may choose to touch on your most important result, why the effort was effective or significant to the brand, the most important learning taken away from this case, or an interesting/fun fact about the work.

If your case is a winner, it may be shown on screen at the awards gala or in the promotion of your case if it is a finalist or winner.

Examples:

- Moved familiarity from 24% to 62% with the core gaming audience
- Earned over 600 million media impressions in just 8 weeks
- Brought new users into a declining category and increased social interactions.

*(Maximum: 15 words)*

Provide answer.

## OTHER PUBLICITY MATERIALS CHECKLIST

*The following materials will need to be uploaded to the entry portal.*

### PRIMARY PUBLICITY IMAGE

*Upload one high-res image (.jpg/.jpeg) of your creative work that best represents the essence of your case. This is the image Effie will use for publicity purposes & printed in the Effie Winners Journal.*

### COMPANY LOGOS

*Upload one logo for EACH of the credited lead agencies (1 required, 2 maximum) and the client companies (1 required, 2 maximum). You may either upload high-resolution .ai/.eps versions OR low resolution .jpg/.jpeg versions.*

**TEAM PHOTOS (OPTIONAL)**

Upload one or two team photos of the lead agency and client team as 300 dpi .jpgs/.jpegs, at least 1000 pixels wide or tall. 5MB maximum for each file. Team photos are featured online and at the Effie Awards Gala.

**Reminder: Creative Examples Provided for Judging will also be made public for all finalists & winners.**

## CASE BACKGROUND

This information is for research and database purposes. These responses are not seen by judges.

<p><b>PRODUCT/SERVICE TYPE</b></p> <p>Select one.</p>	Tangible Good / Service / Other
<p><b>PARENT BRAND STATUS</b></p> <p>Select one.</p>	Existing Parent Brand / New Parent Brand / Not Applicable
<p><b>SUB-BRAND STATUS</b></p> <p>Select one.</p>	Existing Sub-Brand / New Sub-Brand / Not Applicable
<p><b>NEW / EXISTING PRODUCT/SERVICE</b></p> <p>Select one.</p>	New / Existing
<p><b>CATEGORY STATUS</b></p> <p>Does the product/service create a new category or is it joining an existing category? Select one.</p>	New Category / Existing Category
<p><b>PRIMARY END USER</b></p> <p>Select one.</p>	Business Purposes / Consumer Purposes / Not Applicable
<p><b>CLASSIFICATION</b></p> <p>Select one.</p>	Mainstream / Luxury / Not Applicable
<p><b>POINT OF PURCHASE</b></p> <p>Select the option that best describes how the audience purchased your product or donated to the cause promoted by your marketing effort.</p>	<p>In-Store Retail Only</p> <p>Online Ecommerce Only</p> <p>Primarily In-Store Retail with some Online Ecommerce</p> <p>Primarily E-Commerce with some In-Store Retail</p> <p>A substantial amount of both In-Store Retail and Ecommerce</p> <p>Other</p> <p>Not Applicable</p>

**COMPETITOR SITUATION**  
*Select the option that best describes the competitor situation.*

Dominant Player. One large Competitor that has about 50% market share or more

Dominant Player with strong competitors. One or multiple competitors with at least one competitor with about 30% to 50% market share

Fragmented. One or multiple competitors each with about 30% market share or less

Not Applicable

**COMPETITOR BRANDS**  
 Provide the top competitor brands of your case. This helps ensure judges who work on competitor brands are not assigned your case. You may provide up to six competitor brands or list No Competitors.  
*(1 Required, 6 Maximum)*

**COMPETITOR 1**  
*Required.*

**COMPETITOR 2**  
*Optional.*

**COMPETITOR 3**  
*Optional.*

**COMPETITOR 4**  
*Optional.*

**COMPETITOR 5**  
*Optional.*

**COMPETITOR 6**  
*Optional.*

**AUDIENCE**  
 Please share insights into your primary audience below.

**AUDIENCE GENDER**  
*Select one.*

Female / Male / Transgender or Non-Binary /  
 Not Applicable (We did not target by gender.)

**AUDIENCE AGE**  
*Select all that apply.*

Children 12 & Under / Ages 13-17 / Ages 18-24 / Ages 25-34 / Ages 35 – 44 /  
 Ages 45-54 / Ages 55-64 / Ages 65+ / Not Applicable (We did not target by age.)

**AUDIENCE TYPE**  
*Select all that apply.*

Cultural or Ethnic Group / Employees / Parents / Not Applicable / Other  
 \_\_\_\_\_

**MEDIA COMPANIES**  
 Please list the top five most integral media companies/owners that were a part of your effort, whether or as a partner or a platform where your work ran. If no media companies were used in this effort, you may leave this question blank.

**MEDIA COMPANY 1**

<i>Optional.</i>
<b>MEDIA COMPANY 2</b> <i>Optional.</i>
<b>MEDIA COMPANY 3</b> <i>Optional.</i>
<b>MEDIA COMPANY 4</b> <i>Optional.</i>
<b>MEDIA COMPANY 5</b> <i>Optional.</i>

**RESEARCH PARTNERS**  
Indicate research partners used for this effort. List up to three companies.

<b>RESEARCH PARTNER 1</b> <i>Required.</i>
<b>RESEARCH PARTNER 2</b> <i>Optional.</i>
<b>RESEARCH PARTNER 3</b> <i>Optional.</i>

**RESEARCH**  
Select the most important research done for your case. Then, select all research done for your case.

<b>PRIMARY RESEARCH</b> <i>Select one.</i>	Copy Testing / Focus Groups / Neuroscience / Positioning or Concept Testing / Strategic (segmentation, market structure, U&A) / Tracking / Not Applicable / Other
<b>ALL RESEARCH</b> <i>Select all.</i>	Copy Testing / Focus Groups / Neuroscience / Positioning or Concept Testing / Strategic (segmentation, market structure, U&A) / Tracking / Not Applicable / Other

**SUSTAINABLE DEVELOPMENT GOALS**  
Effie has partnered with the PVBLIC Foundation to support the **UN's 2030 Agenda for Sustainable Development** and its **17 Sustainable Development Goals (SDGs)**. Please help us to recognize the achievements of our industry in creating positive change by selecting all Sustainable Development Goals aligned with your effort.

Affordable & Clean Energy	Clean Water & Sanitation	Climate Action	Decent Work & Economic Growth
Gender Equality	Good Health & Well-Being	Industry, Innovation & Infrastructure	Life Below Water
Life on Land	No Poverty	Partnerships for the Goals	Peace, Justice & Strong Institutions



Quality Education	Reduced Inequalities	Responsible Consumption & Production	Sustainable Cities & Communities
Zero Hunger		Not Applicable	

## COMPANY CREDITS

This information is not seen by judges. Effie will publicly celebrate all credited companies & individuals if your case becomes a finalist or winner.

**Credits cannot be removed or replaced after the entry is submitted** – it is critical that senior leadership reviews credits for accuracy. As confirmation, senior leadership is required to sign off on the Authorization & Verification Form, confirming credits are accurate & compete. Additions will only be accepted if space is available and require a 500 EUR + VAT fee after time of entry. No additions/edits will be accepted after April 14, 2022.

All entries submitted from the same agency office location should list the "Agency Name" precisely the same way to ensure your office is recognized as one. Communicate with your corporate/executive team, PR department, and other teams entering into this year's competition from your agency office to ensure you are entering each agency name accurately and consistently.

## LEAD AGENCY(S)

Entrants have the option to credit a **maximum of two lead agencies** (one required). If you credit a second lead agency, both agencies will be given equal recognition by Effie Worldwide in both publicity materials and the **Effie Index**. In order to be considered a second lead agency, you must certify that the work done by each agency was of equal weighting and each agency deserves equal recognition.

Lead agencies are considered final at time of entry and cannot be changed after time of entry. You may not add or remove a second lead agency after time of entry.

## LEAD AGENCY #1 (Required)

<b>COMPANY NAME</b>
<b>ADDRESS</b>
<b>COMPANY TYPE</b> <i>Select one.</i>

- |   |  |
|---|--|
| <i>Agency: Brand Identity</i><br><i>Agency: Business-to-Business</i><br><i>Agency: Data / Programmatic</i><br><i>Agency: Design</i><br><i>Agency: Digital / Interactive</i><br><i>Agency: Direct Marketing</i><br><i>Agency: Experiential / Event</i><br><i>Agency: Full-Service / Creative</i><br><i>Agency: Guerilla</i><br><i>Agency: Health</i><br><i>Agency: In-House</i><br><i>Agency: Media</i><br><i>Agency: Multicultural</i><br><i>Agency: Performance Marketing</i><br><i>Agency: Production</i><br><i>Agency: Promotional</i><br><i>Agency: Public Relations</i><br><i>Agency: Shopper Marketing / Commerce</i><br><i>Agency: Other</i> | <i>Ad or Mar Tech</i><br><i>Brand / Client</i><br><i>Consultancy</i><br><i>Educational Institution</i><br><i>Media Owner</i><br><i>Research Company</i><br><i>Retailer</i><br><i>Startup</i><br><i>Other</i> |
|---|--|

<b>COMPANY SIZE</b> <i>Select one.</i>
<b>WEBSITE</b>
<b>AGENCY NETWORK</b>
<b>HOLDING COMPANY</b>

1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees

<b>MAIN CONTACT</b> <i>This contact will be considered a secondary point of contact on this entry should there be any questions/issues, and the entrant contact cannot be reached. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success. This name will not be listed publicly.</i>
--

<b>FULL NAME</b>
<b>JOB TITLE</b>
<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

<b>AGENCY PR CONTACT</b> <i>This contact should be the person who handles PR for your agency. This contact may receive a congratulatory note if your entry is a finalist/winner. This name will not be listed publicly.</i>
--

<b>FULL NAME</b>
<b>JOB TITLE</b>
<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

<b>CEO / TOP RANKING EXECUTIVE CONTACT</b> <i>This contact may receive a congratulatory note if your entry is a finalist/winner but will not be added to our mailing lists. This name will not be listed publicly.</i>
---

<b>FULL NAME</b>
<b>JOB TITLE</b>
<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

**LEAD AGENCY #2 (Optional)**

<b>COMPANY NAME</b>
<b>ADDRESS</b>

<p><b>COMPANY TYPE</b></p> <p>Select one.</p>	<p>Agency: Brand Identity  Agency: Business-to-Business  Agency: Data / Programmatic  Agency: Design  Agency: Digital / Interactive  Agency: Direct Marketing  Agency: Experiential / Event  Agency: Full-Service / Creative  Agency: Guerilla  Agency: Health  Agency: In-House  Agency: Media  Agency: Multicultural  Agency: Performance Marketing  Agency: Production  Agency: Promotional  Agency: Public Relations  Agency: Shopper Marketing / Commerce  Agency: Other</p>	<p>Ad or Mar Tech  Brand / Client  Consultancy  Educational Institution  Media Owner  Research Company  Retailer  Startup  Other</p>
<p><b>COMPANY SIZE</b></p> <p>Select one.</p>	<p>1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees</p>	
<p><b>WEBSITE</b></p>		
<p><b>AGENCY NETWORK</b></p>		
<p><b>HOLDING COMPANY</b></p>		
<p><b>MAIN CONTACT</b></p> <p><i>This contact will be considered the main point of contact for the second lead agency. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success. This name will not be listed publicly.</i></p>		
<p><b>FULL NAME</b></p>		
<p><b>JOB TITLE</b></p>		
<p><b>EMAIL ADDRESS</b></p>		
<p><b>PHONE NUMBER</b></p>		
<p><b>AGENCY PR CONTACT</b></p> <p><i>This contact should be the person who handles PR for your agency. This contact may receive a congratulatory note if your entry is a finalist/winner. This name will not be listed publicly.</i></p>		
<p><b>FULL NAME</b></p>		
<p><b>JOB TITLE</b></p>		
<p><b>EMAIL ADDRESS</b></p>		
<p><b>PHONE NUMBER</b></p>		
<p><b>CEO / TOP RANKING EXECUTIVE CONTACT</b></p> <p><i>This contact may receive a congratulatory note if your entry is a finalist/winner but will not be added to our mailing lists. This name will not be listed publicly.</i></p>		
<p><b>FULL NAME</b></p>		

<b>JOB TITLE</b>
<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

## CLIENT(S)

Entrants are required to credit **at least one client company**. If there were two clients involved in your effort, credit the second client in the designated space below. Both clients will receive equal recognition in all publicity and in the **Effie Index** if your case is a finalist or winner

Please note that for publicity purposes, both the Brand Name (as entered when creating your entry) and the Client Company (listed below) are recognized. If your brand has an overarching parent company, please input the client company here (vs. the brand).

### CLIENT #1 (Required)

<b>COMPANY NAME</b>	
<b>ADDRESS</b>	
<b>COMPANY TYPE</b> <i>Select one.</i>	<ul style="list-style-type: none"> <li><i>Agency: Brand Identity</i></li> <li><i>Agency: Business-to-Business</i></li> <li><i>Agency: Data / Programmatic</i></li> <li><i>Agency: Design</i></li> <li><i>Agency: Digital / Interactive</i></li> <li><i>Agency: Direct Marketing</i></li> <li><i>Agency: Experiential / Event</i></li> <li><i>Agency: Full-Service / Creative</i></li> <li><i>Agency: Guerilla</i></li> <li><i>Agency: Health</i></li> <li><i>Agency: In-House</i></li> <li><i>Agency: Media</i></li> <li><i>Agency: Multicultural</i></li> <li><i>Agency: Performance Marketing</i></li> <li><i>Agency: Production</i></li> <li><i>Agency: Promotional</i></li> <li><i>Agency: Public Relations</i></li> <li><i>Agency: Shopper Marketing / Commerce</i></li> <li><i>Agency: Other</i></li> </ul> <ul style="list-style-type: none"> <li><i>Ad or Mar Tech</i></li> <li><i>Brand / Client</i></li> <li><i>Consultancy</i></li> <li><i>Educational Institution</i></li> <li><i>Media Owner</i></li> <li><i>Research Company</i></li> <li><i>Retailer</i></li> <li><i>Startup</i></li> <li><i>Other</i></li> </ul>
<b>COMPANY SIZE</b> <i>Select one.</i>	<i>1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees</i>
<b>WEBSITE</b>	
<b>CLIENT NETWORK</b>	
<b>MAIN CONTACT</b> <i>This contact will be considered the main point of contact for the client. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success. This name will not be listed publicly.</i>	
<b>FULL NAME</b>	

<b>JOB TITLE</b>
<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

<b>CEO / TOP RANKING EXECUTIVE CONTACT</b> <i>This contact may receive a congratulatory note if your entry is a finalist/winner but will not be added to our mailing lists. This name will not be listed publicly.</i>
---

<b>FULL NAME</b>
<b>JOB TITLE</b>
<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

**CLIENT #2 (Optional)**

<b>COMPANY NAME</b>
<b>ADDRESS</b>

<b>COMPANY TYPE</b> <i>Select one.</i>	<i>Agency: Brand Identity</i> <i>Agency: Business-to-Business</i> <i>Agency: Data / Programmatic</i> <i>Agency: Design</i> <i>Agency: Digital / Interactive</i> <i>Agency: Direct Marketing</i> <i>Agency: Experiential / Event</i> <i>Agency: Full-Service / Creative</i> <i>Agency: Guerilla</i> <i>Agency: Health</i> <i>Agency: In-House</i> <i>Agency: Media</i> <i>Agency: Multicultural</i> <i>Agency: Performance Marketing</i> <i>Agency: Production</i> <i>Agency: Promotional</i> <i>Agency: Public Relations</i> <i>Agency: Shopper Marketing / Commerce</i> <i>Agency: Other</i>	<i>Ad or Mar Tech</i> <i>Brand / Client</i> <i>Consultancy</i> <i>Educational Institution</i> <i>Media Owner</i> <i>Research Company</i> <i>Retailer</i> <i>Startup</i> <i>Other</i>
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<b>COMPANY SIZE</b> <i>Select one.</i>	<i>1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees</i>
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<b>WEBSITE</b>
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<b>CLIENT NETWORK</b>
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<b>MAIN CONTACT</b> <i>This contact will be considered the main point of contact for the second client. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success.</i>
--

<b>FULL NAME</b>
------------------

<b>JOB TITLE</b>
<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

<b>CEO / TOP RANKING EXECUTIVE CONTACT</b> <i>This contact may receive a congratulatory note if your entry is a finalist/winner but will not be added to our mailing lists.</i>
--

<b>FULL NAME</b>
<b>JOB TITLE</b>
<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

## CONTRIBUTING COMPANIES

Entrants are required to credit all key strategic partners on an effort. You may **list up to four contributing companies**.  
Contributing Company Main Contacts will be contacted if your entry becomes a winner & will not be listed publicly.

### CONTRIBUTING COMPANY #1 (Optional)

<b>COMPANY NAME</b>
<b>ADDRESS</b>
<b>COMPANY TYPE</b> <i>Select one.</i>
<b>COMPANY SIZE</b> <i>Select one.</i>
<b>WEBSITE</b>
<b>AGENCY NETWORK</b>

- |   |  |
|---|--|
| <ul style="list-style-type: none"> <li><i>Agency: Brand Identity</i></li> <li><i>Agency: Business-to-Business</i></li> <li><i>Agency: Data / Programmatic</i></li> <li><i>Agency: Design</i></li> <li><i>Agency: Digital / Interactive</i></li> <li><i>Agency: Direct Marketing</i></li> <li><i>Agency: Experiential / Event</i></li> <li><i>Agency: Full-Service / Creative</i></li> <li><i>Agency: Guerilla</i></li> <li><i>Agency: Health</i></li> <li><i>Agency: In-House</i></li> <li><i>Agency: Media</i></li> <li><i>Agency: Multicultural</i></li> <li><i>Agency: Performance Marketing</i></li> <li><i>Agency: Production</i></li> <li><i>Agency: Promotional</i></li> <li><i>Agency: Public Relations</i></li> <li><i>Agency: Shopper Marketing / Commerce</i></li> <li><i>Agency: Other</i></li> </ul> | <ul style="list-style-type: none"> <li><i>Ad or Mar Tech</i></li> <li><i>Brand / Client</i></li> <li><i>Consultancy</i></li> <li><i>Educational Institution</i></li> <li><i>Media Owner</i></li> <li><i>Research Company</i></li> <li><i>Retailer</i></li> <li><i>Startup</i></li> <li><i>Other</i></li> </ul> |
|---|--|

*1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees*

**HOLDING COMPANY**

**MAIN CONTACT**

*This contact will be considered the main point of contact for the contributing company. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success. This name will not be listed publicly.*

**FULL NAME**

**JOB TITLE**

**EMAIL ADDRESS**

**PHONE NUMBER**

**CONTRIBUTING COMPANY #2 (Optional)**

**COMPANY NAME**

**ADDRESS**

**COMPANY TYPE**

*Select one.*

- Agency: Brand Identity*
- Agency: Business-to-Business*
- Agency: Data / Programmatic*
- Agency: Design*
- Agency: Digital / Interactive*
- Agency: Direct Marketing*
- Agency: Experiential / Event*
- Agency: Full-Service / Creative*
- Agency: Guerilla*
- Agency: Health*
- Agency: In-House*
- Agency: Media*
- Agency: Multicultural*
- Agency: Performance Marketing*
- Agency: Production*
- Agency: Promotional*
- Agency: Public Relations*
- Agency: Shopper Marketing / Commerce*
- Agency: Other*
- Ad or Mar Tech*
- Brand / Client*
- Consultancy*
- Educational Institution*
- Media Owner*
- Research Company*
- Retailer*
- Startup*
- Other*

**COMPANY SIZE**

*Select one.*

*1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees*

**WEBSITE**

**AGENCY NETWORK**

**HOLDING COMPANY**

**MAIN CONTACT**

*This contact will be considered the main point of contact for the contributing company. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success. This name will not be listed publicly.*

**FULL NAME**

**JOB TITLE**

<b>EMAIL ADDRESS</b>
<b>PHONE NUMBER</b>

### CONTRIBUTING COMPANY #3 (Optional)

<b>COMPANY NAME</b>	
<b>ADDRESS</b>	
<b>COMPANY TYPE</b> <i>Select one.</i>	<i>Agency: Brand Identity</i> <i>Agency: Business-to-Business</i> <i>Agency: Data / Programmatic</i> <i>Agency: Design</i> <i>Agency: Digital / Interactive</i> <i>Agency: Direct Marketing</i> <i>Agency: Experiential / Event</i> <i>Agency: Full-Service / Creative</i> <i>Agency: Guerilla</i> <i>Agency: Health</i> <i>Agency: In-House</i> <i>Agency: Media</i> <i>Agency: Multicultural</i> <i>Agency: Performance Marketing</i> <i>Agency: Production</i> <i>Agency: Promotional</i> <i>Agency: Public Relations</i> <i>Agency: Shopper Marketing / Commerce</i> <i>Agency: Other</i>
<b>COMPANY SIZE</b> <i>Select one.</i>	<i>1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees</i>
<b>WEBSITE</b>	
<b>AGENCY NETWORK</b>	
<b>HOLDING COMPANY</b>	
<b>MAIN CONTACT</b>	
<i>This contact will be considered the main point of contact for the contributing company. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success. This name will not be listed publicly.</i>	
<b>FULL NAME</b>	
<b>JOB TITLE</b>	
<b>EMAIL ADDRESS</b>	
<b>PHONE NUMBER</b>	

### CONTRIBUTING COMPANY #4 (Optional)

<b>COMPANY NAME</b>
---------------------



<b>ADDRESS</b>	
<b>COMPANY TYPE</b> <i>Select one.</i>	<i>Agency: Brand Identity</i> <i>Agency: Business-to-Business</i> <i>Agency: Data / Programmatic</i> <i>Agency: Design</i> <i>Agency: Digital / Interactive</i> <i>Agency: Direct Marketing</i> <i>Agency: Experiential / Event</i> <i>Agency: Full-Service / Creative</i> <i>Agency: Guerilla</i> <i>Agency: Health</i> <i>Agency: In-House</i> <i>Agency: Media</i> <i>Agency: Multicultural</i> <i>Agency: Performance Marketing</i> <i>Agency: Production</i> <i>Agency: Promotional</i> <i>Agency: Public Relations</i> <i>Agency: Shopper Marketing / Commerce</i> <i>Agency: Other</i>
<b>COMPANY SIZE</b> <i>Select one.</i>	<i>1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees</i>
<b>WEBSITE</b>	
<b>AGENCY NETWORK</b>	
<b>HOLDING COMPANY</b>	
<b>MAIN CONTACT</b>	
<i>This contact will be considered the main point of contact for the contributing company. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success. This name will not be listed publicly.</i>	
<b>FULL NAME</b>	
<b>JOB TITLE</b>	
<b>EMAIL ADDRESS</b>	
<b>PHONE NUMBER</b>	

## INDIVIDUAL CREDITS

Each entry may credit up to ten primary individuals and thirty secondary individuals who contributed to the case. These individuals must be current or former team members of the credited companies.

Effie's policy is to honor those credited at the time of entry if the case is a finalist or winner. Therefore, you may not remove or replace individual credits after the entry has been submitted. Additions will only be accepted on a case by case basis and require a 500 EUR + VAT fee. No edits/additions will be accepted after April 14, 2022.

## PRIMARY INDIVIDUAL CREDITS

Individuals appear in the **Effie Winners Journal** and **Case Database**. Credits must be current or former team members of the credited companies. Maximum of 10 Primary Credits.

<b>PRIMARY INDIVIDUAL CREDIT #1</b>		<b>PRIMARY INDIVIDUAL CREDIT #2</b>	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	
<b>PRIMARY INDIVIDUAL CREDIT #3</b>		<b>PRIMARY INDIVIDUAL CREDIT #4</b>	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	
<b>PRIMARY INDIVIDUAL CREDIT #5</b>		<b>PRIMARY INDIVIDUAL CREDIT #6</b>	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	
<b>PRIMARY INDIVIDUAL CREDIT #7</b>		<b>PRIMARY INDIVIDUAL CREDIT #8</b>	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	
<b>PRIMARY INDIVIDUAL CREDIT #9</b>		<b>PRIMARY INDIVIDUAL CREDIT #10</b>	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	

## SECONDARY INDIVIDUAL CREDITS

Individuals only appear on the [Case Database](#) and do not appear elsewhere. Credits must be current or former team members of the credited companies. Maximum of 30 Secondary Credits.

<b>SECONDARY INDIVIDUAL CREDIT #1</b>		<b>SECONDARY INDIVIDUAL CREDIT #2</b>		<b>SECONDARY INDIVIDUAL CREDIT #3</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	
<b>SECONDARY INDIVIDUAL CREDIT #4</b>		<b>SECONDARY INDIVIDUAL CREDIT #5</b>		<b>SECONDARY INDIVIDUAL CREDIT #6</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	
<b>SECONDARY INDIVIDUAL CREDIT #7</b>		<b>SECONDARY INDIVIDUAL CREDIT #8</b>		<b>SECONDARY INDIVIDUAL CREDIT #9</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	
<b>SECONDARY INDIVIDUAL CREDIT #10</b>		<b>SECONDARY INDIVIDUAL CREDIT #11</b>		<b>SECONDARY INDIVIDUAL CREDIT #12</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	
<b>SECONDARY INDIVIDUAL CREDIT #13</b>		<b>SECONDARY INDIVIDUAL CREDIT #14</b>		<b>SECONDARY INDIVIDUAL CREDIT #15</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	

<b>SECONDARY INDIVIDUAL CREDIT #16</b>		<b>SECONDARY INDIVIDUAL CREDIT #17</b>		<b>SECONDARY INDIVIDUAL CREDIT #18</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	
<b>SECONDARY INDIVIDUAL CREDIT #19</b>		<b>SECONDARY INDIVIDUAL CREDIT #20</b>		<b>SECONDARY INDIVIDUAL CREDIT #21</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	
<b>SECONDARY INDIVIDUAL CREDIT #22</b>		<b>SECONDARY INDIVIDUAL CREDIT #23</b>		<b>SECONDARY INDIVIDUAL CREDIT #24</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	
<b>SECONDARY INDIVIDUAL CREDIT #25</b>		<b>SECONDARY INDIVIDUAL CREDIT #26</b>		<b>SECONDARY INDIVIDUAL CREDIT #27</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	
<b>SECONDARY INDIVIDUAL CREDIT #28</b>		<b>SECONDARY INDIVIDUAL CREDIT #29</b>		<b>SECONDARY INDIVIDUAL CREDIT #30</b>	
Full Name		Full Name		Full Name	
Job Title		Job Title		Job Title	
Company		Company		Company	
Email		Email		Email	

# PERMISSIONS & AUTHORIZATION

Effie Worldwide is a 501(c)(3) non-profit educational organization that stands for effectiveness in marketing, spotlighting ideas that work and encouraging thoughtful dialogue about the drivers of marketing effectiveness. In order to help fulfill this mission and provide learning to the industry, Effie relies on entrants' willingness to share their finalist and winning case studies with the industry.

Please note: Publication permission settings only apply to the written case. Publicity materials, including the public case summary and statement of effectiveness, and the creative reel must be submitted without confidential information. Creative materials will be published if your effort is a finalist or winner.

## PUBLICATION PERMISSION SETTINGS

Select publication permission settings for your written entry (choose one).

Publish My Written Case  
As It Was Submitted

Publish My Written Case  
As An Edited Version

## OTHER MATERIALS CHECKLIST

The following materials will also need to be completed in the entry portal.

### AUTHORIZATION & VERIFICATION FORM

Download this form in the [Entry Portal](#) **after you have completed your Company & Individual Credits and Publication Permission setting.**

Download & Sign the Authorization & Verification Form, confirming the accuracy of entry information and authorization of submission. This form guarantees that the company and individual credits have been thoroughly reviewed by senior leadership to guarantee all integral strategic partners are credited properly for the [Effie Index](#) and awards recognition.

The Authorization & Verification form must be signed off by an agency or client executive in a departmental or account leadership position (e.g. Head of Account Planning, Head of Client Services, Group Account Director, etc.). This document must be carefully reviewed in its entirety and signed in the designated space at the end of the document.

A separate form must be uploaded for each entry.

Once signed, you will need to upload to the entry portal.

### COMPETITION TERMS & RULES

Agree to competition terms & rules.